

RFP QUESTIONS AND RESPONSES

Q. Do you have a map and house counts of collection zones by day? This would help greatly in getting routing completed quickly. We are planning on driving around every day for a week starting tomorrow to see if we can map out rough boundaries but anything you can provide would be helpful. SRC has to have something for new residents but we couldn't find anything on the City website, or the link to theirs.

A. A map of what is believed to be the current pickup routes is attached.

Q. Do you have a list of cart sizes by address? The RFP states breakouts by size but for fast new cart deployment having a list of service level by address would be helpful.

A. This information is unavailable.

Q. For carts, we are now confident we can get new carts made and deployed by August 5. Does the City have empty property at the public works or other space where we could have carts delivered, assembled and staged for deployment a couple of weeks in advance? This would be critical to getting the project done by August 5.

A. Whatever it takes we will find a spot. The fire station here at city hall may be a good place.

Q. Do you know if the average weights in the RFP of 44.6 lbs for MSW and 41 lbs for recycling is the pounds per household or does that include total weight including City buildings, parks, etc all rolled up and then divided by number of households? Both seem high based on surrounding Cities.

A. Unknown. It could be high. Information coming from current vendor annual report

Q. Is the 4959 refuse account number correct given there are 6193 housing units? If so that seems to mean that there are over 1000 homes that do not have trash service.

A. Based on current information the number is correct. The City would like to reconcile this in the future.

Q. Do you have anticipated annual new home growth for the next handful of years?

A. Growth is taking place in the larger multifamily units, single family homes have been slower. I would not anticipate more than 30 to 50 new homes a year.

Q. Have you considered the new decision-making timeframe for the City to finalize at least a verbal commitment with a hauler? You may want to consider moving up the proposal due date to the end of next week.

A. The RFP response is due the 28th of June. The goal, if no extension is granted, is to have a recommendation to the City Council by July 8th. If later I would anticipate a special meeting to approve a contract.

Q. Will the current vendor leave the carts out or "rent" for some period to help offset their costs to collect them all.

A. This is has to be a discussion between the winning vendor and the current vendor. The current vendor may want to gain some extra money by renting. The City has no objection to a vendor negotiating with the current vendor.

Q. As it relates to the language in the Amendment #1 that refers to "...an implementation plan and additional costs, if any..." If there are any incremental costs to make this happen so quickly do you want the proposers to spread those costs out in the price per month and amortize over the life of the contract (residents pay) or price as-if starting on December 1 and assume the City will reimburse for any one-time emergency costs? I can't imagine there will be a significant expense, maybe rush freight on carts, additional advertising to push for hiring drivers quicker, maybe some extra temporary labor for faster cart deployment, but nothing immense, at least not from us.

A. It is understood that there might be emergency startup costs. For an apples to apples comparison of the bids do not to mix up the per resident pick up cost and any emergency startup cost.

Q. **Section 3.13 -: Refuse and Recyclables Collection from City Buildings and Park Facilities:** Do you have a map of these locations?

A. No map is available

Q. **Sections 1.4 and 1.5.1:** The number of housing units listed on Table 1-1 is significantly different from the number of refuse accounts listed in Table 1-2. There are 6,149 Single family households and 4,959 trash accounts. Currently, are residents able to opt-out of collection services or are the numbers inaccurate? Please provide guidance.

A. This is a concern. We do have a number of multifamily units that may account for the difference. The City's goal is to verify this information in the future...

Q. Current Rates are not listed in the RFP. Please provide current rates for all collection services (TR, REC, YW) available under the current contract.

A. The City will not provide the current rates.

Q. Recycling Tonnage: Do you have more detailed tonnage information for recycling (more than 1 year of data, data by month, etc.). The 41 pounds per cart listed in the RFP is significantly higher than industry standards for our area.

A. No. Please see our current providers report.

Q. How many accounts and the total dollars have had to be payable on property taxes due to delinquency? (last year or two)

A. Zero, we have not done this in the past. We encourage service interruption. The current vendor has been successful with this method.

Q. Please provide a map that shows the current service level by day including the number of stops per day?

A. See attached map

Q. Are townhomes/HOAs included in this RFP? If so how many in addition to the number listed in table 1- 17 Or are they included in one of those structures listed?

A. Some townhouses. The City needs to verify this information in the future.

Q. Attachment A: Collections from Special Events-Please provide the number of portable toilets and collection bins needed to service each of these events.

A. Collections from Special Events

Fourth of July Celebration and Parade Route

Portables Toilets: 2 Handicap, 12 regular ***NOTE: This would be 1 Handicap and 6 regular at the Park, and 1 Handicap and 6 regular for the parade route. ***

6 yard refuse Dumpster to be delivered the 3rd and removed on or after July 5. Extra

Event Garbage: 30 rollout carts (8 for the park, 24 for other areas per Dave) Recycling

Bins: 15 rollout carts

Arts in the Park Community Corn Feed

Extra Event Garbage: 10 rollout carts

Additional Recycling: N/A

Tree Lighting Ceremony

Portables: 1 Handicap, 1 Regular

Spring Fling

Portables: 1 Handicap, 1 Regular

Any other similar future facilities, parks, or events as designated by the City Administrator.

Portables for Lakeside Memorial Park for April 15 - Memorial Day 1

Handicap, 1 Regular

Q. Attachment A: City Buildings, Parks: What size containers are currently placed at each facility?

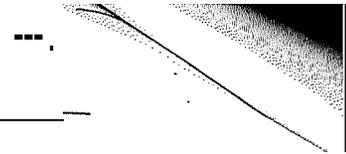
A. Public Works would need a weekly 6 yard refuse, bi-weekly 6 yard recycling year-round, and a 30 yard construction dumpster that could be called in when full.

City Center would need a weekly 4 yard refuse, bi-weekly 4 yard recycling year-round.

Fenway would need a weekly 4 yard refuse, bi-weekly 4 yard recycling from April 1 through Oct 31.

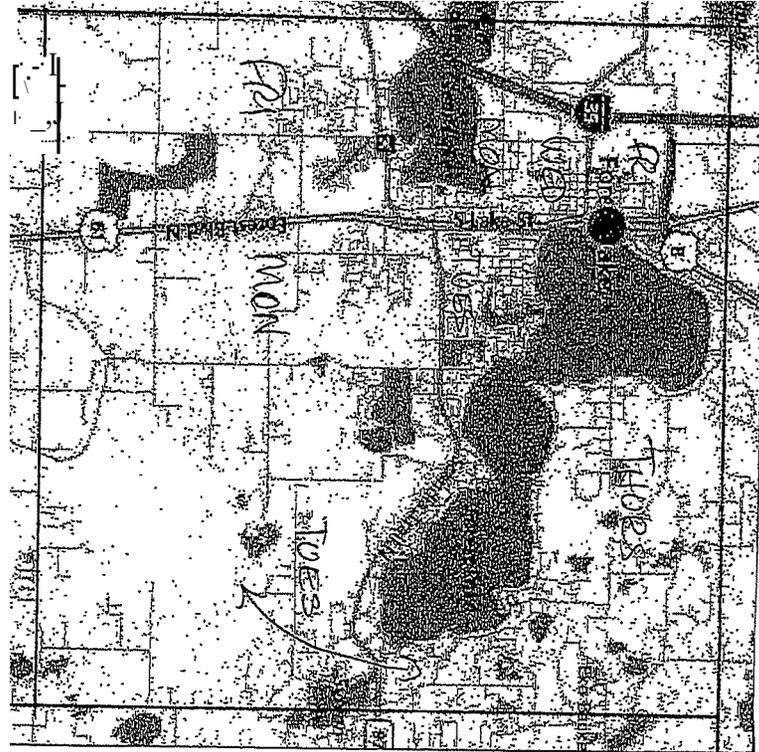
Lakeside would need a weekly 6 yard refuse, bi-weekly 4 yard recycling from April 1 through Oct 31.

Airport would need a weekly 4 yard refuse.



Appendix A

Map of Proposed Residential Collection Sectors and Weekly Schedules



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FOREST LAKE
SANITATION
P.O. Box 757
Fores(Lake, MN 55025
(651) 464-2321
Fax (651) 462-3010



TO'WN & COUNTRY
DISPOSAL
P.O. Box 564
Wyoming, MN 55092
(651.) 462-5298
Fnx (651) 462-3010

SRC, Inc. 2018 Annual Report

Sept. 1, 2018

- ◆ Number of households serviced by collection day- based on first container. data sample spring 2018

Size	Mon	Tue	Wed	Thu	Fri	Totals
40	146	1	49	41	43	280
65	593	479	214	216	287	1789
96	333	188	148	155	196	1020
105	664	469	166	257	234	1790
Sums	1736	1137	577	669	760	4879

- Customer count by service level - data sample 8.31.18

4979 residential customer count

20 are In transition - moving in *or'* out

340 40 gallon carts

1809 65 gallon carts

1044 96 gallon carts

1766 105 gallon carts

45 customers have more than one cart

178 customers have no recycle cart, per choice

- ◆ Number of overflow trash bags by service level by collection day, per year 548

27 40 gallon _ carts

170 65 gallon carts

173 96 gallon carts

178 105 gallon carts

- + Trash tonnage from residents by collection day

Garbage weight 44.61# per stop

- + Recyclables tonnage from residents by collection day

Estimate 41 lbs. per cart

◆ Recyclables composition estimates *(in percentages)*

Cardboard.....	22.4
Paper.....	40.4
Scrap metal.....	1.7
Plastic	7.7
Tin	1.5
Glass cullet	18.0
Aluminum.....	1.5
Milk cartons.....	2
Trash	6.5
Total.....	99.9

◆ Recyclable set-outs and participation rates

4800 est. recycle containers in FL City Wash Co.
 Est. 10% not placed out
 4320 containers recycling emptied
 Average 41 lbs. per container of recycling

+ Markets for recyclables
 Waste Management, Tennis Sanitation, Eureka Recycling

+ Recyclable market expectations for the upcoming year?
 A business letter was written to WM requesting their forecast.
 They have not responded as of 9/4/18.

◆ Number of bulky items, "on-call" collections and dispositions Aug-July 2018
 -curbside cleanups.....31
 -Recycle60 coupon (yard).....554

+ Estimated trash tonnage from City buildings and parks facilities:
 City Center 10.75 ton
 Public Works 17.75 ton
 Airport 7.5 ton
 Lakeside Park8.75 ton

◆ Estimated recyclables tonnage from City buildings and parks facilities
 City Center 16900 lbs. = 8.45 ton
 Public Works..... 14300 lbs.= 7.15 ton
 Airport , n/a
 Lakeside Park 9100 lbs.= 4.55 ton